

CIPP

Certified International Procurement Professional

28 - 30 September 2026

9.00am - 5.00pm | GMT +8



Concorde Hotel

Kuala Lumpur, Malaysia

WHY YOU SHOULD ATTEND

The purpose of this certified training is to provide participants with an in-depth understanding of the theoretical as well as practical aspects of sourcing management, particularly, how it fits into an overall supply chain management strategy. This will also equip participants with the skillset to independently drive and establish a seamless procurement management system for their organisation.

The knowledge and information gained throughout this 3-days training will also help participant adapt to the procurement process across any industry. This training session consists of assignments, examinations, online materials, and discussions to get participants thoroughly trained and certified.

MAJOR BENEFITS

- **ENCOMPASS** the prime concepts of global procurement
- **STREAMLINE** procurement strategy with organizational objectives
- **COMPREHEND** the difference between Procurement vs Purchasing
- **PARTNER** with the right vendor/supplier to ensure productivity
- **APPLY** profit-driving strategies for sourcing, negotiation and contract closing
- **MAINTAIN** productive and error-free vendor and supplier relationship
- **DRIVE** best ethical practices for sustainable procurement practices
- **UNDERSTAND** and apply e-procurement value chain and tools

Organised by:



WEeventz Pte Ltd (Singapore)

WEeventz Malaysia Sdn Bhd (Malaysia)

FREE TAKEAWAYS

Free International Purchasing and Supply Chain Management Institute (IPSCMI) VIP Membership.

The benefits delegate will gain through this membership include:

- Increase in personal professionalism, quality, knowledge and skill
- Receiving free periodic mailings of recent developed materials, articles and news reports

THE OVERVIEW

Properly managing all procurement activities not only keeps business operations running smoothly; it also saves money, time, and resources. Procurement management ensures that all items and services are properly acquired so that projects and processes can proceed efficiently and successfully. In short, proper procurement management is imperative for avoiding costly delays and errors.

Procurement commands a significant position in most organizations since purchased parts, components, and supplies typically represent 40 to 60 percent of the sales of its end products. Small cost reductions gained in the acquisition of materials can have a greater impact on profits, than equal improvements in other cost-sales areas of the organization.

This certified training will take participant through the full cycle of Procurement Process. It takes a novice procurement personal and enrich him/her with sufficient knowledge and understanding to operate competently in a professional procurement environment.

AUDIENCES

This program is uniquely designed and will be of particular benefit to executives and professionals from following departments: -

- Procurement / Purchasing
- Supply Chain / Logistics
- Supplier Enablement
- Manufacturing
- Commodities
- Worldwide Engineering
- Supply Assurance
- Materials
- Production/Strategic Sourcing
- Operations
- Inventory
- Finance
- Business
- Buyers

EXAMINATION

- 3 hours classroom examination will be conduct on last day of training.
- 80 Questions, Multiple Choice Questions
- Certifications of participants who have passed the exam will be sent after the course.

INHOUSE TRAINING

In-house training, specifically designed for your organization, can be a cost-effective way to train a group of staff. All WEventz course listed are available to be run in person or virtually, whatever suits you, either as they stand or modified to suit your needs. If you have other areas that you would want covered in a training session, please contact us to discuss your needs and we will try to help.

PRE-COURSE QUESTIONNAIRE

A questionnaire will be forwarded to you to establish your exact training needs and issues of concern to ensure that you gain maximum value from this course. Your completed questionnaire will be analysed by the course facilitator prior to the training and addressed during the training.

ABOUT THE INSTITUTE

IPSCMI is a prestigious professional institute offering purchasing and supply chain management certifications throughout the world in all modes of instruction, including conventional public seminars, online courses, in-house seminars and other distance learning modes.

IPSCMI's purchasing and supply chain management courses and programs are provided around the world by a complete network of alliance partners which contract with IPSCMI for collaboration in conducting the IPSCMI programs. More than 60,000 professionals from 42 countries worldwide have been certified by IPSCMI so far.



BENEFITS OF CERTIFICATION

Professional certification offers individuals a wide range of important benefits. The certification designation demonstrates to current and potential employers that the employee possesses a solid foundation of experience and education in a field of endeavor that can have a positive impact on bottom-line results. Certification symbolizes knowledge and accomplishment and is highly regarded by colleagues and employers. As a certified professional, the employee can proudly join a successful group of professionals who are enriching and advancing their careers and their chosen professions.

Specific benefits include the following:

Professionalism - Certification indicates a high level of professionalism to both coworkers and customers, increasing one's value in the market place.

Leadership - Certification signifies an employee as dedicated to continuous improvement of himself/herself.

Recognition - Only a small fraction of professionals ever achieve certification, indicating that they are a leading professional in their fields.

Knowledge - Certification will improve one's understanding of the most current processes and trends in one's profession.

Ethical Behavior - Individuals who become certified must subscribe to a rigorous code of ethics appropriate to the specific profession.

CERTIFICATION CYCLE

Individuals who have earned a certification designation are required to be recertified every five years to ensure that professionals have up-to-date information and understand changes in the profession

ISO 9001

The Certification programs of the International Purchasing and Supply Chain Management Institute (IPSCMI) of Lewes, Delaware have been verified and determined to meet all the Quality Management System (QMS) requirements of International Organization for Standardization (ISO) Standard 9001, to include the Quality Management requirements, requirements for Quality Systems Administration, requirements for Process/Product Operations, and requirements for Quality Control.

COURSE OUTLINE

DAY ONE

MODULE 1: INTRODUCTION TO PURCHASING

- What is Purchasing
- Evolution of Purchasing
- Types of Purchasing
- Understanding Purchasing Functions
- Purchasing Cycle

MODULE 2: PROCURE TO PAY (P2P)

- What is P2P
- The Procure to Pay Process Flow
- Automation of P2P
- Purchasing methods
- Cross-Functional Purchasing
- Centralize vs De-centralize Purchasing

MODULE 3: E-COMMERCE

- Understanding E-procurement value chain
- E-procurement tools
- Evolution of E-procurement models
- Benefits and Disadvantages

DAY TWO

MODULE 4: SOURCING AND SUPPLIER MANAGEMENT

- What is Sourcing
- Sourcing Process
- Types of Sources of Supply
- Analysis of market conditions
- Make vs Buy Analysis
- Types of Leasing
- Solicitation

MODULE 5: SUSTAINABLE PROCUREMENT

- What is Green Procurement
- Scope and potential benefits of Green Procurement
- Implementing Green Procurement Policy
- Creating a Green procurement program
- Approaches to implement sustainable procurement

MODULE 6: SUPPLIER EVALUATIONS

- Supplier assessments
- Supplier approvals
- Evaluation methods

DAY THREE

MODULE 7: GLOBAL PURCHASING

- Why buy global
- Sources of information for overseas suppliers
- Overcoming global sourcing challenges
- True cost of global buying
- Factors of success

MODULE 8: NEGOTIATIONS

- Approach to negotiation
- Content of negotiation
- Factors in negotiation
- Negotiation process
- Negotiation in relationships
- Negotiation ethics

MODULE 9: REVIEW OF BODY OF KNOWLEDGE, PREPARATION FOR CIPP EXAM, AND CONDUCT OF CIPP EXAM

- Review of CIPP Body of Knowledge
- Exam taking tips
- CIPP examination

PROGRAM SCHEDULE | GMT +8

8.45am	- Registration
9.00am	- Session Begins
10.30am	- Break
10.45am	- Session Resumes
12.15pm	- Lunch Break
1.45pm	- Session Resumes
3.15pm	- Break
3.30pm	- Session Resumes
5.00pm	- Sessions Ends

THE TRAINER



TITUS PEREIRA

Director, Supply Chain Consultant & International Trainer

Titus is a certified consultant and trainer of supply chain, utilizing the SCOR (Supply-Chain Operations Reference model) methodology by the Supply Chain Council of USA, He was a member of committee for the development of National Occupational Skill Standard for Freight Forwarding Industry under the National Vocational Training Council, Ministry of Human Resources Malaysia. He is an approved consultant and advance level implementer for EXCEED Warehouse Management System and Logipolis Transport Management System. He is a Certified and Approved Trainer under HRDF (TTT/9767). He is certified by IPSCMI with Certified International Supply Chain Manager (CISCM), Certified International Procurement Manager (CIPM), and Certified International Sourcing Manager (CISM).

He has varied experience in the field of General Management, Leadership Development, Human Capital Development, Supply-Chain and Operation Management, Shipping, Customer Service, Purchasing & Negotiation, Talent Development and Training, Process and Method Improvement, Negotiation, Creating Competency Based HRM and Selection Process in his over 25 years of work experience. He has worked in Malaysia, Singapore, Thailand, Indonesia, Hong Kong, China and Japan.

He was the Operation Director of L'Oreal Malaysia, Vice-President, Operation of Merbok Berhad, Regional Demand Planning Manager of Abbott Laboratories in Hong Kong and Purchasing and Distribution Manager of Abbott Laboratories Malaysia, Manager of Keppel Distribution Centre, in Singapore and Head of Training at Kontena National Berhad. He was also the Supply Chain and Operation Consultant to DELL Asia Pacific, NEC Japan and Thailand, Sony Distribution Centre in Malaysia, Epson Trading and Malaysia News Print Berhad.

His areas of expertise include Strategic Supply Chain Planning, Designing and Management, Operation Management, Demand Planning, Purchasing, Shipping, Warehouse Management, 3rd Party Distribution Centre Planning, Inventory Management, Transport Planning and Distribution Management, License Manufacturing Warehouse (LMW) and FIZ's Customs and Treasury Application Procedures, Documentation and Control, Shipping and Customs Documentations and Procedures, and more.

Partial list of companies that have attended Titus' trainings:

- Petroleum Brunei
- Lembaga Hasil Dalam Negeri Malaysia
- Kumul Petroleum Holdings Limited
- Nuvista Pharma Limited
- Saudi Arabian Airlines
- Solverminds Solutions and Technologies Pvt Ltd
- TNB Fuel Services Sdn Bhd
- E2 Power Sdn Bhd
- Intel Corporation
- Kebabangan Petroleum Operating Company Sdn Bhd
- Keysight Technologies Malaysia
- Bank pf Ayudhya PCL.
- Petronas Carigali Nile Ltd
- Syarikat SESCO Berhad
- Zhucheng City Jinding Food Machinery Co., Ltd
- Brunei Methanol Company Sendirian Berhad
- Danajamin Nasional Berhad
- Belait Shipping Co (B) Sdn Bhd
- Goody Middle East FZE
- Mauritius Freeport Development Co Ltd
- Progresif
- Employees Provident Fund Malaysia (EPF)
- Tenaga Nasional Berhad
- Waste Management Siam
- Dubai Cable Company (DUCAB)
- Hidroelectrica de Cahora Bassa
- Keysight Technologies Malaysia
- Taikoo Xiamen Aircraft Engineering Co Ltd

EVENT REGISTRATION FORM WE 2360

COMPANY INFORMATION *(For billing purposes)*

Organization: _____

Billing Address: _____

Postcode: _____ Tel: (_____) _____

ENQUIRY | SUBMISSION

Completion of registration form and directly to the person in charge below: -

Name: Wianto K

Whatsapp: (+62) 8226 1132 899

Email: wianto.k@weventz.sg

IN PERSON

REGISTRATION FEE

VIRTUAL

Individual Pricing
1 Delegate☐ MYR 13,295Group Pricing
2 or more delegates☐ MYR 12,295 per pax

- The above amount payable is net withholding taxes or any other taxes. If any, will be borne by the customer
- Fee is inclusive of course documentation, luncheons, refreshments and 15% service charge

Individual Pricing
1 Delegate☐ MYR 10,295Group Pricing
2 or more delegates☐ MYR 9,295 per pax

- The above amount payable is net withholding taxes or any other taxes. If any, will be borne by the customer

DELEGATES' DETAILS

Name: _____

Job Title: _____

Email: _____

Name: _____

Job Title: _____

Email: _____

Name: _____

Job Title: _____

Email: _____

Name: _____

Job Title: _____

Email: _____

AUTHORISATION

Signatory be authorised to sign on behalf of contracting organisation. E.g: HR / Training Personal, Approving Superior

Name: _____

Signature: _____

Job Title: _____

HOTEL ACCOMMODATION (IN PERSON)

Concorde Hotel Kuala Lumpur, Malaysia

2, Jln Sultan Ismail, Kuala Lumpur, 50250 Kuala Lumpur, Malaysia

**Accommodation are to be settled by delegates directly with the hotel. Please note that rooms are available on a first-come-first-served basis. Hotel reservations and travel arrangements are the responsibilities of the registrant.

Payment Policy: Payment is due in full at the time of registration. PLEASE NOTE: Payment must be received prior to the commencement of the training unless agreed otherwise. WEeventz Pte Ltd (hereinafter called "WEeventz" reserves the right to refuse admission if payment is not received on time. If payment is not received by the mutually agreed payment date, 10% penalty will be charged to the bill.**Cancellations & Substitutions:** Substitute delegate(s) will be accepted at any time prior to the event at no additional charge. WEeventz will not provide refunds for cancellations. All bookings carry a 50% liability immediately after a fully completed registration form has been received by the WEeventz. Please note that a written notice of the cancellation must be received via email 3 weeks prior to the event date in order to obtain the balance of the event fee as a credit to be applied against another Weeventz program. Cancellation of any event with less than 3 weeks' notice prior to the event date carry a 100% liability; however the delegate will still be entitled to a complete set of course documentation. Weeventz will not be able to mitigate its losses for less than 50% of the contract value in case of dispute with the client or cancellation of this contract by any one party.**Program Change Policy:** Please note that speakers and topics were confirmed at the time of publishing. WEeventz reserves the right to alter or modify the advertised speakers and/or topics if necessary, without penalty and in such situations no refunds, or part refunds. **Indemnity:** Should for any reason outside the control of WEeventz training, speakers change, or the event be cancelled, WEeventz shall endeavour to reschedule, but the client hereby indemnifies and hold WEeventz harmless from and against any and all costs, damages and expenses, including attorney's fees, which are incurred by the client.