

CIPM

Certified International Procurement Manager (CIPM)

Understand the key processes in procurement and help build the professional knowledge and competencies that needed by organisations

14 - 16 October 2024

9.00am - 5.00pm | GMT+8



**The Majestic Hotel
Kuala Lumpur, Malaysia**

WHY YOU SHOULD ATTEND

The purpose of this certified virtual training is to provide participants with an in-depth understanding of the theoretical as well as practical aspects of sourcing management, particularly, how it fits into an overall supply chain management strategy. This will also equip participants with the skillset to independently drive and establish a seamless procurement management system for their organisation.

The knowledge and information gained throughout this 3-days training will also help participant adapt to the procurement process across any industry. This training session consists of assignments, examinations, online materials, and discussions to get participants thoroughly trained and certified.

MAJOR BENEFITS

By end of this course, delegates will be able to: -

- **ESTABLISH** the process of developing the total landed cost of acquisition
- **EXPLAIN** the different methods of procurement available in global sourcing
- **LEARN** how global negotiations differ from domestic negotiations
- **DISCOVER** the different laws governing contracts from offshore suppliers (CISG and Domestic Contract Law) and how they impact on risk of buyer contract performance
- **LEARN** provisions/clauses appropriate for inclusion in the international contract for purchase
- **MASTER** the documentation required in international trade
- **ANALYSE** several global trade barriers and how they affect the global sourcing process
- **UNDERSTAND** the various customs laws, regulations, and tariffs and how they affect the supply management process

FREE TAKEAWAYS

Free International Purchasing and Supply Chain Management Institute (IPSCMI) **VIP Membership**.

The benefits delegate will gain through this membership include:-

- Increase in personal professionalism, quality, knowledge and skill
- Receiving free periodic mailings of recent developed materials, articles and news reports

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