

This is an **interactive Virtual Instructor-Led Training (VILT)**. Kindly ensure you have a working Webcam and Headset with Microphone.



Commercial Contracts for Non-Lawyers

Effective Strategies for Negotiating and Managing
Commercial Contracts to Minimise Risks and Achieve
Success

17 – 18 July 2024

- ✓ Strictly limited number of seats to ensure maximum learning and experience for all delegates
- ✓ Thorough and customised program to address current market concerns
- ✓ Provision of a digital certificate to delegates at the end of the training

KEY BENEFITS OF ATTENDING

- **UNDERSTAND** the key issues concerning contract formation including offer & acceptance
- **RECOGNISE** the key terminology used in contracts
- **UNDERSTAND** the key provisions contained in a Commercial Contract from the perspective of both parties
- **DIFFERENTIATE** between the requirements of best endeavours and all reasonable endeavours
- **ANALYSE** the issues surrounding the drafting of exclusion clauses
- **LEARN** the significance of warranties and indemnities
- **UNDERSTAND** the methods by which a contract can be terminated and the need to provide for consequences of termination