

This is an **interactive Virtual Instructor-Led Training (VILT)**. Kindly ensure you have a working Webcam and Headset with Microphone.

## **KEY BENEFITS OF ATTENDING**

- GRASP the formation of third-party Goods and Services contracts required for upstream Oil & Gas
- GAIN insights to competitive bidding, tender evaluation, contract award and contract administration
- MANAGE contract life cycle
- KNOW which contract clauses that are relevant to your project
- UNDERSTAND the need for contract variations
- **NEGOTIATE** like a professional in commercial contracts
- BUILD a win-win supplier relationship
- Strictly limited number of seats to ensure maximum learning and experience for all delegates
- Thorough and customised program to address current market concern
- Provision of a digital certificate to delegates at the end of the training

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