This is an **interactive Virtual Instructor-Led Training (VILT).** Kindly ensure you have a working Webcam and Headset with Microphone.

17 – 18 April 2024



Call Centre Skills, Techniques and KPIs

Develop a Cohesive Customer Experience to Drive Loyalty and Profitability for Long Term Business Success

Strictly limited number of seats to ensure maximum learning and experience for all delegates
Thorough and customised program to address current market concerns

Provision of a digital certificate to delegates at the end of the training

KEY BENEFITS OF ATTENDING

- LEARN how to speak for success
- GAIN insights on how to handle rude or angry callers
- IMPROVE telephone etiquette
- GRASP skills required to work in a professional call centre
- PROVIDE excellent telephone customer service
- SET goals and benchmark
- OBTAIN closing techniques and wrapping up calls
- LEARN how to handle voicemail messages
- IMPROVE methods of training employees
- DEVELOP ways to eliminate phone distractions