

# Negotiating and Managing PPP Contracts

Making the right choices and getting the best deal

15 - 16 May 2023

This is an **interactive Virtual Instructor-Led Training (VILT)**.  
Kindly ensure you have a working Webcam and Headset with Microphone.

## KEY BENEFITS OF ATTENDING

- **LEARN** to effectively analyse the suitability of projects for PPP
- **ASSESS** risks of projects and how to negotiate responsibility
- **WORK** with lawyers to draft PPP contracts efficiently
- **UNDERSTAND** how to deal with conflict in negotiating contracts
- **BE ABLE** to weigh political and economic benefits of PPP
- **LEARN** how to keep the project on track
- **MANAGE** termination scenarios successfully