



# Effective Receivables Management

A practical approach for balancing credit risk and customer relationships

27 - 28 March 2023

This is an **interactive Virtual Instructor-Led Training (VILT)**.  
Kindly ensure you have a working Webcam and Headset with Microphone.

## KEY BENEFITS OF ATTENDING

- **IMPROVE** on your knowledge and skills of effective credit and collection strategies
- **USE** smart collection and negotiation skills,
- **CREATIVELY** deal with difficult and irate customers
- **APPLY** effective and proven techniques to get the best results from your receivables without damaging your good customer relations with your clients
- **REDUCE** bad debts through tested and proven strategies
- **IDENTIFY** a practical approach for balancing credit risk and customer relationships

### FREE TAKEAWAY:

All participants will receive an e-book titled 'Panic Instructions'



- ✓ Strictly limited number of seats to ensure maximum learning and experience for all delegates
- ✓ Thorough and customised program to address current market concerns
- ✓ Provision of a digital certificate to delegates at the end of the training